CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017



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CORPORATE INFORMATION

Business	registration	certificate
ioint sto	ck company	

No. 0301825452 dated 18 September 1999 was initially issued by the Department of Planning and Investment of Ho Chi Minh City and the 17th amendment dated 21 December 2017.

Dagra	nf.	Manac	ement
Duaru	OI	Mallac	tennent

Mr. Nguyen Huu Thinh	Chairmar
Mr. Le Tan Phuoc	Member
Vir. Nguyen Thanh Son	Member
Mr. Nguyen The Hung	Member
Mr. Yoshinobu Tamura	Member
Vlr. Ryota Fukuda	Member

Board of Supervision

Mr. Bui Van Quyet	Chief Supervisor
Ms. Lam Hoang Vu Nguyen	Member
Mr. Do Trong Hiep	Member

Board of Directors

Mr. Le Tan Phuoc	General Director
Mr. Nguyen Quoc Cuong	Director of Searee
Mr. Huynh Khoi Binh	Director of Arico

Legal representative

General Director

Registered office

14th Floor, Centec Tower

72-74 Nguyen Thi Minh Khai Street, Ward 6, District 3

Ho Chi Minh City, Vietnam

Auditor

PwC (Vietnam) Limited

STATEMENT OF RESPONSIBILITY OF THE BOARD OF DIRECTORS OF THE COMPANY IN RESPECT OF CONSOLIDATED FINANCIAL STATEMENTS

The Board of Directors of Seaprodex Refrigeration Industry Corporation ("the Company") is responsible for preparing the consolidated financial statements of the Company and its subsidiary (together, "the Group") which give a true and fair view of the financial position of the Group as at 31 December 2017, and the results of its operations and its cash flows for the year then ended. In preparing these consolidated financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- · make judgments and estimates that are reasonable and prudent; and
- prepare the consolidated financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Board of Directors is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Group and which enable consolidated financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the consolidated financial statements. The Board of Directors is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

We hereby approve the accompanying consolidated financial statements as set out on pages 5 to 42 which give a true and fair view of the financial position of the Group as at 31 December 2017, and of the results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements.

On behalf of the Board of Directors

> Ho Chi Minh City, SR Vietnam 8 March 2018



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS AND BOARD OF MANAGEMENT OF SEAPRODEX REFRIGERATION INDUSTRY CORPORATION

We have audited the accompanying consolidated financial statements of Seaprodex Refrigeration Industry Corporation ("the Company") and its subsidiary (together, "the Group") which were prepared on 31 December 2017 and approved by the Board of Directors on 8 March 2018. The consolidated financial statements comprise the consolidated balance sheet as at 31 December 2017, the consolidated income statement and the consolidated cash flow statement for the year then ended, and explanatory notes to the consolidated financial statements including significant accounting policies, as set out on pages 5 to 42.

The Board of Directors' Responsibility

The Board of Directors of the Group is responsible for the preparation and the true and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on the preparation and presentation of consolidated financial statements and for such internal control which the Board of Directors determines necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and true and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the consolidated financial statements give true and fair view of, in all material respects, the financial position of the Group as at 31 December 2017, its financial performance and cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements.

Other Matter

The independent auditor's report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English copies, the Vietnamese copy shall take precedence.

For and on behalf of PwC (Vietnam) Limited

WC (VIETNAM)

Mar Viet Hung Tran Audit Practising Licence No: 0048-2018-006-1 Authorised signatory

Report reference number: HCM6623 Ho Chi Minh City, 8 March 2018 Nguyen Thi Cam Nhung Audit Practising Licence No: 2636-2018-006-1

As indicated in Note 2.1 to the consolidated financial statements, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than SR Vietnam, and furthermore their utilisation is not designed for those who are not informed about SR Vietnam's accounting principles, procedures and practices.

Form B 01 - DN/HN

CONSOLIDATED BALANCE SHEET

		As at 31 Do	ecember
Code ASSETS	Note	2017 VND	2016 VND
100 CURRENT ASSETS		1,420,604,129,110	1,079,493,694,605
Cash and cash equivalentsCashCashCash equivalents	3	140,300,413,484 23,900,413,484 116,400,000,000	107,605,078,564 29,460,430,564 78,144,648,000
120 Short-term investment 123 Investments held-to-maturity	4(a)	177,001,437,800 177,001,437,800	230,500,000,000 230,500,000,000
 Short-term receivables Short-term trade accounts receivable Short-term prepayments to suppliers Other short-term receivables Provision for short-term doubtful debts 	5 6 7(a) 8	820,542,659,247 799,499,034,059 19,472,962,984 25,764,029,806 (24,193,367,602)	542,980,373,346 524,512,242,737 11,672,553,804 20,324,665,415 (13,529,088,610)
 140 Inventories 141 Inventories 149 Provision for decline in value of inventories 	9 es	260,543,848,892 264,932,813,824 (4,388,964,932)	185,564,251,620 189,675,927,274 (4,111,675,654)
 Other current assets Short-term prepaid expenses Value Added Tax to be reclaimed Other taxes receivables 	10(a) 15	22,215,769,687 3,162,690,554 18,662,326,660 390,752,473	12,843,991,075 1,980,370,974 10,863,620,101
200 LONG-TERM ASSETS		280,849,932,863	255,652,935,140
210 Long-term receivable216 Other long-term receivables	7(b)	1,445,751,840 1,445,751,840	1,374,501,840 1,374,501,840
 Fixed assets Tangible fixed assets Historical cost Accumulated depreciation 	11(a)	104,322,214,437 103,610,785,880 180,863,165,990 (77,252,380,110)	75,387,785,650 74,331,282,606 149,851,667,028 (75,520,384,422)
 Intangible fixed assets Historical cost Accumulated amortisation 	11(b)	711,428,557 2,264,776,660 (1,553,348,103)	1,056,503,044 2,189,176,660 (1,132,673,616)
240 Long-term asset in progress242 Construction in progress	12	8,982,272,058 8,982,272,058	22,301,050,396 22,301,050,396
 Long-term investments Investments in associate Investments in other entity 	4(b) 4(c)	128,003,278,024 110,407,278,024 17,596,000,000	118,118,713,598 99,118,713,598 19,000,000,000
 Other long-term assets Long-term prepaid expenses Deferred income tax assets 	10(b) 22	38,096,416,504 34,960,491,737 3,135,924,767	38,470,883,656 35,505,915,567 2,964,968,089
270 TOTAL ASSETS		1,701,454,061,973	1,335,146,629,745

CONSOLIDATED BALANCE SHEET (continued)

			As at 31 [December
			2017	2016
Code	RESOURCES	Note	VND	VND
300	LIABILITIES		1,219,876,539,614	887,328,463,987
310	Short-term liabilities		1,200,437,071,443	868,061,017,737
311	Short-term trade accounts payable	13	243,361,718,222	169,145,263,183
312	Short-term advances from customers	14	113,651,317,670	73,135,301,271
313	Tax and other payables to the State Budget	15	15,901,912,608	27,096,227,275
314	Payable to employees		44,860,633,333	33,135,473,845
315	Short-term accrued expenses	16	154,265,868,344	98,116,703,433
319	Other short-term payables	17	11,357,144,987	20,512,218,162
320	Short-term borrowings	18(a)	608,438,940,470	441,869,120,922
321	Provision for short-term liabilities	19	3,483,377,861	3,614,374,681
322	Bonus and welfare fund	20	5,116,157,948	1,436,334,965
330	Long-term liabilities		19,439,468,171	19,267,446,250
337	Other long-term payables		10 10 1	142,000,000
338	Long-term borrowings	18(b)	12,288,204,000	12,485,088,000
342	Provision for long-term liabilities	21	7,151,264,171	6,640,358,250
400	OWNERS' EQUITY		481,577,522,359	447,818,165,758
410	Capital and reserves		481,577,522,359	447,818,165,758
411	Owners' capital	23, 24	324,953,970,000	243,749,160,000
411a	- Ordinary shares with voting rights		324,953,970,000	243,749,160,000
412	Share premium	24	284,019,059	42,217,165,031
414	Owners' other capital	24	4,415,811,246	2€
415	Treasury shares	24	(284,019,059)	(284,019,059)
418	Investment and development fund	24	5,427,578,589	47,021,973,131
421	Undistributed earnings	24	130,438,270,951	115,113,886,655
421a	 Undistributed post-tax profits of previous 			
	years		68,918,855,088	38,378,231,834
421b	 Post-tax profits of current year 		61,519,415,863	76,735,654,821
429	Non-controllong interest	25	16,341,891,573	8-
440	TOTAL RESOURCES		1,701,454,061,973	1,335,146,629,745

Pham Thanh Binh Preparer Mai Thi Kim Dung Chief Accountant

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Le Tan Phuoc General Director 8 March 2018

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CÔNG TY CỔ PHẨN KỸ NGHỆ LẠNH

Form B 02 - DN/HN

CONSOLIDATED INCOME STATEMENT

		_	Year ended 3	
Code		Note	2017 VND	2016 VND
01	Revenue from sales of goods and rendering of services		1,449,515,061,543	1,316,477,341,794
02	Less deductions		(806,566,949)	(114,947,335)
10	Net revenue from sales of goods and			
	rendering of services	29	1,448,708,494,594	1,316,362,394,459
11	Cost of goods sold and services rendered	30	(1,310,809,728,441)	(1,176,538,716,773)
20	Gross profit from sales of goods and rendering of services		137,898,766,153	139,823,677,686
21 22 23 24 25	Financial income Financial expenses - Including: Interest expense Profit from investment in associate Selling expenses	31 32 33	18,891,175,521 (24,543,857,663) (24,257,573,083) 19,521,404,426 (110,184,672) (84,137,248,801)	21,292,994,816 (20,518,006,661) (19,546,960,895) 16,287,153,884 (22,743,663) (83,625,578,300)
26 30	General and administration expenses Net operating profit	33	67,520,054,964	73,237,497,762
31 32 40	Other income Other expenses Net other income	34	30,620,835,742 (323,040,273) 30,297,795,469	41,684,911,511 (260,952,219) 41,423,959,292
50	Net accounting profit before tax		97,817,850,433	114,661,457,054
51 52	Business income tax - current Business income tax - deferred	35 35	(13,389,849,775) 170,956,678	(19,611,319,358) 1,175,017,925
60	Net profit after tax		84,598,957,336	96,225,155,621
61 62	Attributable to Owners of the parent company Non-controlling interests		84,257,065,763 341,891,573	-
70 71	Earnings per share Diluted earnings per share	27 27	2,117	2,505 2,505

Pham Thanh Binh

Preparer

Mai Thi Kim Dung Chief Accountant Le Tan Phuo

Cổ PHẨN

General Director 8 March 2018

Form B 03 - DN/HN

CONSOLIDATED CASH FLOW STATEMENT (Indirect method)

			Year ended	31 December
Code		Note	2017 VND	2016 VND
Code		11010	*****	
	CASH FLOWS FROM OPERATING ACTIVITIES			
01	Net accounting profit before tax		97,817,850,433	114,661,457,054
92	Adjustments for:		0.454.004.000	E 024 204 0E2
02	Depreciation and amortisation		8,451,921,938 11,321,477,371	5,934,304,052 12,509,760,669
03	Provisions Unrealised foreign exchange loss/(gains)	32	36,563,899	(292,043,540)
04 05	Profits from investing activities	32	(38,182,718,616)	(77,386,912,975)
06	Interest expense	32	24,257,573,083	19,546,960,895
07	Other adjustments	34	(29,899,921,566)	-
08	Operating profit before changes in working capital	0.	73,802,746,542	74,973,526,155
09	Increase in receivables		(297,662,774,382)	(188,525,139,293)
10	Increase in inventories		(75,800,645,834)	(13,348,200,413)
11	Increase in payables		179,797,950,400	103,291,680,022
12	Increase in prepaid expenses		(509,738,750)	(303,927,361)
13	Decrease in trading securities		55 10 10 5	1,007,003,913
14	Interest paid		(24,215,783,467)	(19,230,022,771)
15	Business income tax paid	15	(18,701,221,671)	(16,599,174,277)
16	Other receipts from operating activities		3,166,381,796	- (40.070.500.505)
17	Other payments on operating activities	20	(11,187,876,652)	(10,079,589,505)
20	Net cash outflows from operating activities		(171,310,962,018)	(68,813,843,530)
	CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchases of fixed assets		(10,124,755,151)	(37,920,701,350)
22	Proceeds from disposals of fixed assets		1,000,000,000	39,861,300,908
23	Term deposits at banks		(180,001,437,800)	(215,500,000,000)
24	Collection of term deposits at banks		233,500,000,000	171,000,000,000
25	Investments in other entities			(12,700,000,000)
27	Dividends and interest received		28,857,334,745	22,473,369,232
30	Net cash inflows/(outflows) from investing activities		73,231,141,794	(32,786,031,210)
	CASH FLOWS FROM FINANCING ACTIVITIES			
31	Proceeds from capital contribution		16,000,000,000	=
33	Proceeds from borrowings	18	1,205,963,066,500	1,003,153,318,608
34	Repayments of borrowings	18	(1,039,590,130,952)	(905,668,065,004)
36	Dividends paid	26	(51,587,356,153)	(56,041,599,026)
40	Net cash inflows from financing activities		130,785,579,395	41,443,654,578
50	Net increase/(decrease) in cash and cash equivalents		32,705,759,171	(60,156,220,162)
60	Cash and cash equivalents at beginning of year	3	107,605,078,564	167,726,410,910
61	Effect of foreign exchange differences		(10,424,251)	34,887,816
70	Cash and cash equivalents at end of year	3	140,306,413,484	107,605,078,564
		13	200	

Pham Thanh Binh

Preparer

Mai Thi Kim Dung Chief Accountant

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Le Tan Phuod General Director

8 March 2018

CÔNG TY

CỔ PHẨN KỸ NGHỆ LẠI H

Form B 09 - DN/HN

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

1 GENERAL INFORMATION

Seaprodex Refrigeration Industry Corporation ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business registration certificate ("BRC") No. 063592 dated 18 September 1999 initially issued by the Department of Planning and Investment ("DPI") of Ho Chi Minh City as amended.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with the symbol "SRF" in accordance with License No. 117/QĐ-SGĐHCM dated 29 September 2009, and the first trading date of the Company's shares was on 21 October 2009.

The registered activities of Company are to consult, survey, design, supply materials, equipment and provide installation services in relation to industrial refrigeration projects; air conditioning system, electricity system, fire prevention and fighting system, lift, water supply and drainage system, mechanics for industrial and household projects; produce and process, fabricate refrigeration machinery, equipment and materials; execute construction and interior, exterior decoration projects for civil works and industrial projects; provide maintenance and repair services of refrigeration equipment and transportation vehicles; trade materials and goods, machinery and equipment; execute construction of road and rail transportation infrastructures, public projects and houses.

The normal business cycle of the Group is 12 months.

The Company has two branches as follows:

- Danang Refrigeration Electrical Engineering Seaprodex Refrigeration Industry Corporation ("Searee") is incorporated under the Law on Enterprise of Vietnam pursuant to the Branch registration certificate No. 0301825452-001 dated 17 January 2000 initially issued by the DPI of Da Nang City, as amended. Searee's registered office is located at Street 10, Hoa Khanh Industry zone, Lien Chieu District, Da Nang City, Vietnam.
- Branch of Mechanical and Electrical Engineering Seaprodex Refrigeration Industry Corporation ("Searefico M&E") is incorporated pursuant to the Branch registration certificate No. 0301825452-003 issued by the DPI of Ho Chi Minh City on 27 January 2014, as amended. Searefico M&E's registered office is located at 72-74 Nguyen Thi Minh Khai Street, Ward 6, District 3, Ho Chi Minh City. From 1 October 2017, Searefico M&E was changed from a branch to a division of the Company.

1 GENERAL INFORMATION (continued)

As at 31 December 2017, the Company has a direct subsidiary, Asia Refrigeration Industry Joint Stock Company ("Arico"), an indirect subsidiary, Greenpan Joint Stock Company ("Greenpan"):

(i) Arico is formerly a one-member limited liability company named Asia Refrigeration Industry Company Limited, incorporated under the Law on Enterprise of Vietnam pursuant to the BRC No. 4104002210 dated 22 October 2007 initially issued by the DPI of Ho Chi Minh City and the 5th amended Enterprise registration certificate onemember limited liability company No. 0305429178 dated 31 March 2015. On 2 August 2017, Arico was granted the Enterprise registration certification joint stock company ("ERCJSC") No. 0305429178 by the DPI of Ho Chi Minh City to transform Arico into a joint stock company.

Arico's registered office is located at Lot No. 25-27, Trung Tam Street, Tan Tao Industrial Park, Tan Tao A Ward, Binh Tan District, Ho Chi Minh City, Vietnam.

The principal activities of Arico are to manufacture, process, fabricate equipment, machines, spare parts of refrigeration industry, to provide consulting service, to assemble, supply materials and equipment, to provide execution, installation and maintenance, to repair thermal mechanical-electrical systems and equipment, automatic and controlled equipment, lift and rolling leader, to construct industrial and civil projects, interior, exterior decoration, to produce insulated panels and materials.

(ii) Greenpan was incorporated pursuant to the ERCJSC No. 0314809049 dated 28 December 2017 issued by the DPI of Ho Chi Minh City.

Greenpan's registered office is located at Lot No. 25-27, Trung Tam Street, Tan Tao Industrial Park, Tan Tao A Ward, Binh Tan District, Ho Chi Minh City, Vietnam.

The principal activities of Greenpan is producing and trading of light materials.

The charter capital of Greenpan is VND40 billion, in which, the Company and Arico own 30% and 51%, respectively, of the charter capital. However, as at 31 December 2017, the Company, Arico and other owners of Greenpan have not fulfilled any capital contribution obligations.

and an associate, Thua Thien Hue Construction Joint Stock Corporation as presented in Note 4.

As at 31 December 2017, the Group had 813 employees (31 December 2016: 772 employees).

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation of consolidated financial statements

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements. The consolidated financial statements have been prepared under the historical cost convention.

The accompanying consolidated financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

2.2 Fiscal year

The Group's fiscal year is from 1 January to 31 December.

The consolidated financial statements have been prepared for the year from 1 January 2017 to 31 December 2017.

2.3 Currency

The consolidated financial statements are measured and presented in Vietnamese Dong ("VND").

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the consolidated income statement.

Monetary assets and liabilities denominated in foreign currencies at the consolidated balance sheet date are respectively translated at the buying and selling exchange rates at the consolidated balance sheet date of the commercial bank where the Group regularly trades. Foreign currencies deposited in bank at the consolidated balance sheet date are translated at the buying exchange rate of the commercial bank where the Group opens the foreign currency accounts. Foreign exchange differences arising from these translations are recognised in the consolidated income statement.

2.4 Basis of consolidation

(a) Subsidiary

Subsidiary is the entity over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiary is fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Inter-group transactions, balances and unrealised gains and losses on transactions between group companies are eliminated. Accounting policies of subsidiary have been changed where necessary to ensure consistency with the policies adopted by the Group.

Form B 09 - DN/HN

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.4 Basis of consolidation (continued)

(a) Subsidiary (continued)

Non-controlling transactions and interests

The Group applies a policy for transactions with non-controlling interests as transactions with external parties to the Group.

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

(b) Associate

Associate is the entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investment in associate is accounted for using the equity method of accounting and is initially recognised at cost. The Group's investment in associate includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associate post-acquisition profits or losses is recognised in the consolidated income statement. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains or losses on transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate. Accounting policies of associate have been changed where necessary to ensure consistency with the policies adopted by the Group.

2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank, cash in transit, demand deposits and other short-term investments with an original maturity of three months or less.

2.6 Trade receivables

Trade receivables are carried at the original invoice amount less an estimate made for doubtful receivables based on a review by the Board of Directors of all outstanding amounts at the separate balance sheet date. Bad debts are written off after 100% provisioning and approval by the Board of Management.

Form B 09 - DN/HN

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Inventories

Inventories are stated at the lower of cost and net realisable value.

Cost includes all costs of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost for each type of inventories is determined as follows:

Raw materials, tools and supplies

- cost of purchase on a weighted average basis.

supplies

Finished goods and work in progress

 cost of direct materials and labour plus manufacturing overheads directly attributable to specific projects.

Net realisable value represents the estimated selling price in the normal course of business less the estimated costs of completion and costs necessary to make the sale.

Provision for decline in value of inventories

An inventory provision is created for the estimated loss arising due to the impairment (through diminution, damage, deficiency, obsolescence, etc.) of inventories owned by the Group, based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

2.8 Investments

(a) Trading securities

Trading securities are securities, which are held for trading purpose to earn profit.

Trading securities are initially recorded at cost of acquisition. They are subsequently measured at cost less provision. The provision for diminution in value of trading securities is made when the cost is higher than its fair value.

Profit or loss from liquidation or disposal of trading securities is recorded in the consolidated income statement. The costs of trading securities disposed are determined by using the moving weighted average method.

Form B 09 - DN/HN

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.8 Investments (continued)

(b) Investments held-to-maturity

Investments held-to-maturity are investments which the Board of Directors of the Group has positive intention and ability to hold until maturity.

Investments held-to-maturity include bank term deposits. Those investments are accounted for at cost less provision.

Provision for diminution in value of investments held to maturity is made when there is evidence that part or the whole of the investment is uncollectible.

(c) Investments in equity of other entities

Investments in equity of other entities are investments in equity instruments of other entities without controlling rights or co-controlling rights, or without significant influence over the investee. These investments are initially recorded at cost. Provision for diminution in value of these investments is made when the entities make losses, except when the loss was anticipated in their business plan before the date of investment.

2.9 Fixed assets

Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation/amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets.

Depreciation and amortisation

Fixed assets are depreciated and amortised using the straight-line method so as to write off the cost of the assets over their estimated useful lives as follows:

Plants, buildings and structures	5 - 35 years
Machinery and equipment	5 - 20 years
Motor vehicles	6 - 10 years
Office equipment	3 - 8 years
Computer software	3 – 10 years
Others	2 - 20 years

Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount and are recognised as income or expense in the consolidated income statement.

2.9 Fixed assets (continued)

Construction in progress

Properties in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost. Cost includes construction costs, machinery, equipment and professional fees. For qualifying assets, borrowing costs dealt with in accordance with the Group's accounting policy. Construction in progress only transfers to fixed assets and depreciation of these assets commences when the assets are ready for their intended use.

2.10 Leased assets

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

2.11 Prepaid expenses

Prepaid expenses include short-term or long-term prepayments on the consolidated balance sheet, mainly comprise of prepaid land rental, office rental, administration expenses, tools and supplies put in use. Prepaid expenses are recorded at historical cost and allocated using the straight line method over estimated useful lives or the period which economic benefits are generated in relation to these expenses.

2.12 Payables

Classifications of payables are based on their nature as follows:

- Trade accounts payable are trade payables arising from purchase of goods and services.
- Other payables are non-trade payables and not relating to purchase of goods and services.

Payables are classified into long-term and short-term payables on the consolidated balance sheet based on remaining period from the consolidated balance sheet date to the maturity date.

2.13 Borrowing costs

Borrowing costs that are directly attributable to the construction or production of any qualifying assets are capitalised during the period of time that is required to complete and prepare the asset for its intended use. Other borrowing costs are recognised in the consolidated income statement when incurred.

2.14 Accrued expenses

Accrued expenses include liabilities for goods and services received in the period but not yet paid for due to pending invoice or insufficient records and documents; other payables to employees; accrued interest expenses and project costs in the reporting period. Accrued expenses are recorded as expenses in the reporting period.

2.15 Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provision is not recognised for future operating losses.

2.16 Provision for severance allowances

In accordance with Vietnamese labour laws, employees of the Group who have worked regularly for full 12 months or longer, are entitled to a severance allowance. The working period used for the calculation of severance allowance is the period during which the employee actually works for the Group less the period during which the employee participates in the unemployment insurance scheme in accordance with the labour regulations and the working period for which the employee has received severance allowance from the Group.

The severance allowance is accrued at the end of the reporting period on the basis that each employee is entitled half of an average monthly salary for each working year. The average monthly salary used for calculating the severance allowance is the employee's average salary for the year prior to the consolidated balance sheet date.

This allowance will be paid as a lump sum when the employees terminate their labour contracts in according with current regulations.

2.17 Share capital

Contributed capital of the shareholders is recorded according to actual amount contributed and is recorded according to par value of the share.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Treasury shares are shares issued by the Company and bought-back by itself, but these are not cancelled and shall be re-issued in the period in accordance with the Law on securities.

Undistributed earnings record the Group's results after business income tax and appropriation of profit at the reporting date.

2.18 Appropriation of net profit

Net profit after income tax could be distributed to shareholders after approval at the Company's Shareholders' General Meeting, and after appropriation to funds in accordance with the Company's charter and Vietnamese regulations.

2.18 Appropriation of net profit (continued)

Dividend distribution: Dividend of the Group is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by the Company's Shareholders' General Meeting.

The Group maintains the following reserves which are appropriated from the Group's net profit as proposed by the Board of Management and subject to approval by the Company's annual Shareholders' General Meeting:

(a) Development and investment fund

This fund is set aside for use in the Group's expansion or upgrading of its operation or indepth investments.

(b) Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouragement, common benefits and improvement of the employees' benefits and presented as a liability on the consolidated balance sheet.

2.19 Revenue recognition

(a) Sales of goods

Revenue from the sale of goods is recognised in the consolidated income statement when all five (5) following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

(b) Revenue from construction contracts

A construction contract is a contract specifically negotiated for the construction of an asset or a combination of assets that are closely interrelated or interdependent in terms of their design, technology and functions or their ultimate purpose of use.

When the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the amount of work completed and certified by customers. Claimable receivable and other receivable are included in revenue to the extent that they have been agreed with customers, verified by the customers.

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2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.19 Revenue recognition (continued)

(b) Revenue from construction contracts (continued)

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent that it is probable that contract costs incurred will be recoverable. Contract costs are only recognised when incurred during the year.

(c) Interest income

Interest income is recognised on an earned basis.

(d) Dividends and share of profits

Income from dividend and profit sharing is recognised when the Group's entitlement as an investor to receive the dividend or profit is established.

2.20 Sales deduction

Sales deduction is allowance. Sales deduction incurred in the same period of the related sales of products, goods and services are recorded as deduction of revenue of that period.

Sales deduction for products, goods or services which are sold in the period but are incurred after the consolidated balance sheet date but before the issuance of the consolidated financial statements are recorded as deduction from revenue of the period.

2.21 Cost of goods sold and services rendered

Cost of goods sold and services rendered are cost of finished goods, merchandises, materials sold and services provided during the year, and recorded on the basis of matching with revenue and on prudent concept.

2.22 Cost of construction contracts

Cost of construction contracts is recognised based on amount of work completed of construction projects at the consolidated balance sheet date and the estimated gross profit of the projects, and recorded on the basis of matching with revenue and on prudent concept. The Board of Directors and Division Directors have the responsibility to follow up, update and adjust the gross profit periodically.

Where it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

2.23 Financial expenses

Finance expenses are expenses incurred in the period for financial activities including interest expense, losses from securities selling transactions; provision for diminution in value of trading securities, losses from foreign exchange differences.

2.24 General and administration expenses

General and administration expenses represent expenses for administrative purposes which mainly include expenses of administrative staffs, depreciation of fixed assets used for administration, provision for doubtful debts and outside services expenses.

2.25 Current and deferred income tax

Income taxes include all income taxes which are based on taxable profits including profits generated from production and trading activities in other countries with which the Socialist Republic of Vietnam has not signed any double taxation agreement. Income tax expense comprises current tax expense and deferred tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current year taxable profits at the current year tax rates. Current and deferred tax should be recognised as an income or an expense and included in the profit or loss of the period, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the consolidated balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

2.26 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors of the Group and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering the related party relationship, the Group considers the substance of the relationship not merely the legal form.

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2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.27 Segment reporting

A segment is a component which can be separated by the Group engaged in providing products or services (business segment), or providing products or services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments.

3 CASH AND CASH EQUIVALENTS

	2017 VND	2016 VND
Cash on hand Cash at bank Cash equivalents (*)	2,087,554,947 21,812,858,537 116,400,000,000	176,174,887 29,284,255,677 78,144,648,000
Total	140,300,413,484	107,605,078,564

^(*) Cash equivalents include bank term deposits with the original maturity of three month or less.

4 INVESTMENTS

(a) Investments held-to-maturity

	20	17	20	16
-	Cost VND	Fair value VND	Cost VND	Fair value VND
Bank deposits with original maturities of more than 3 months and within 12 months	177,001,437,800	177,001,437,800	230,500,000,000	230,500,000,000

(b) Investment in associate

	2017		2016	
	Cost of investment VND	% of ownership	Cost of investment VND	% of ownership
Thua Thien Hue Construction Joint Stock Corporation ("HCC")	110,407,278,024	36	99,118,713,598	36

4 INVESTMENTS (continued)

(b) Investment in associate (continued)

Movements in investment in associate are presented as follows:

	2017 VND	2016 VND
Opening balance	99,118,713,598	87,821,159,714
Share of profit of associate	19,521,404,426	16,287,153,884
Dividend distributed	(8,232,840,000)	(4,989,600,000)
Closing balance	110,407,278,024	99,118,713,598

HCC is a joint stock company incorporated pursuant to the ERCJSC No. 3300101156 issued by the DPI of Thua Thien Hue Province on 5 January 2011, as amended.

HCC's registered office is located at Lot No. 9 Pham Van Dong Street, Hue City, Thua Thien Hue Province, Vietnam.

The principal activities of HCC are to construct civil, industrial, public, sport, traffic, irrigation and infrastructure projects; to provide services of consulting and supervision for the civil, industrial, traffic and irrigation projects; to engage in real estate trading, infrastructure of industrial zones and residential areas; to produce construction materials, and trade and exploit stones, sands and gravel; and to produce other wooden products.

(c) Investment in other entity

	2017		2016	
-	Cost of investment VND	% of ownership	Cost of investment VND	% of ownership
International Investment and Water Technology Joint Stock Company ("Inwatek")	17,596,000,000	19.55	19,000,000,000	19.00

Inwatek is a joint stock company incorporated pursuant to the BRC No. 0313029247 issued by the Department of Planning and Investment of Ho Chi Minh City on 26 November 2014, amended.

Inwatek's registered office is located at 72-74 Nguyen Thi Minh Khai Street, Ward 6, District 3, Ho Chi Minh City, Vietnam.

The principal activities of Inwatek are trading machinery and equipment for water production, installing water processing, exploiting systems and investment consulting services.

At the balance sheet date, the Group has not determined the fair value of the investment since the Group has no available information on the market value of this investment.

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5 SHORT-TERM TRADE ACCOUNTS RECEIVABLE

	2017 VND	2016 VND
Third parties Construction Joint Stock Company No.1	783,693,125,847	486,031,837,139
(COFICO)	153,057,556,861	22,008,785,993
Viettel Real Estate Company	33,431,836,048	65,913,818,909
Others	597, 203, 732, 938	398, 109, 232, 237
Related parties (Note 36(b)(i))	15,805,908,212	38,480,405,598
Total	799,499,034,059	524,512,242,737

As at 31 December 2017 and 31 December 2016, the past due balances of short-term trade accounts receivable were presented in Note 8.

6 SHORT-TERM PREPAYMENTS TO SUPPLIERS

	2017 VND	2016 VND
Third parties	19,472,962,984	11,672,553,804
Vietstar Industry Corporation	4,716,835,506	H
Yq-Vina Joint Stock Company DOHOME Vietnam Trading and Construction	-	1,577,560,941
Joint Stock Company	-	1,332,485,338
Others	14,756,127,478	8,762,507,525
Total	19,472,962,984	11,672,553,804

7 OTHER RECEIVABLES

(a) Other short-term receivables

	2017 VND	2016 VND
Interest income receivable from banks	7,675,636,112	10,342,372,222
Advances to employees	5,328,566,911	4,235,050,347
Receivables from construction teams	4,841,545,246	3,079,918,511
Other receivables from employees	2,089,425,201	1,256,658,754
Receivables from associate (Note 36(b)(ii))	2,073,944,444	-
Receivable from the State for borrowing interest	1 000 010 500	
incentive	1,286,840,590	·-
Deposits	561,117,668	445,421,557
Others	1,906,953,634	965,244,024
Total	25,764,029,806	20,324,665,415

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7 OTHER RECEIVABLES (continued)

(b) Other long-term receivables

Other long-term receivables represent deposit for office rental and other long-term deposits.

As at 31 December 2017 and 31 December 2016, there was no balance of other receivables that was past due or not past due but doubtful.

8 PROVISION FOR SHORT-TERM DOUBTFUL DEBTS

	201	17	201	6
	Cost VND	Provision VND	Cost VND	Provision VND
Receivables that are past due	37,534,697,355	24,193,367,602	29,158,262,850	13,529,088,610

Movements in provision for short-term doubtful debt during the year are as follows:

	2017 VND	2016 VND
Opening balance Increase (Note 33) Reversal	13,529,088,610 10,664,278,992	2,923,772,285 10,615,316,325 (10,000,000)
Closing balance	24,193,367,602	13,529,088,610

9 INVENTORIES

	2017	7	201	16
-	Cost VND	Provision VND	Cost VD	Provision VND
Raw materials Work in progress Finished goods Goods in transit	152,186,388,912 109,565,327,554 3,031,046,358 150,051,000	(1,858,590,223) (2,427,693,665) (102,681,044)	28,293,974,023 152,134,135,644 925,425,547 8,322,392,060	(1,732,214,430) (2,246,889,135) (132,572,089)
Total Provision for decline in value of inventories	264,932,813,824 (4,388,964,932)	(4,388,964,932)	189,675,927,274 (4,111,675,654)	(4,111,675,654)
Total	260,543,848,892		185,564,251,620	

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9 INVENTORIES (continued)

Movements in the provision for decline in value of inventories during the year are as follows:

	2017 VND	2016 VND
Opening balance Increase (Note 30)	4,111,675,654 277,289,278	2,866,579,200 1,245,096,454
Closing balance	4,388,964,932	4,111,675,654
10 PREPAID EXPENSES		
(a) Short-term prepaid expenses	2017 VND	2016 VND
Tools and supplies Others	1,594,214,541 1,568,476,013	68,022,511 1,912,348,463
Total	3,162,690,554	1,980,370,974
(b) Long-term prepaid expenses		
	2017 VND	2016 VND
Land rental Tools and supplies Others	31,428,196,431 1,699,120,237 1,833,175,069	32,390,284,083 1,880,736,963 1,234,894,521
Total	34,960,491,737	35,505,915,567

11 FIXED ASSETS

(a) Tangible fixed assets

Plants, buildings and structures VND 73,919,924,316	←
	- 724,181,818 312,000,000 (185,789,178)
73,919,924,316	4,466,590,766 2,039,123,859
27,595,323,250 2,431,483,976	8,906,189,929 3,531,874,036 1,372,418,501 1,257,849,333 177,478,974 193,928,814 - (185,789,178)
30,026,807,226	10,164,039,262 3,523,563,832 1,566,347,315
46,324,601,066	4,430,720,034 396,324,090 354,705,358

Historical cost of fully depreciated tangible fixed assets but still in use as at 31 December 2017 was VND12,944,677,153 (31 December 2016: VND16,749,909,710).

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11 FIXED ASSETS (continued)

(b) Intangible fixed assets

Intangible fixed assets	
	Computer software VND
Historical cost As at 1 January 2017 Purchases	2,189,176,660 75,600,000
As at 31 December 2017	2,264,776,660
Accumulated amortisation As at 1 January 2017 Charge for the year	1,132,673,616 420,674,487
As at 31 December 2017	1,553,348,103
Net book value As at 1 January 2017	1,056,503,044
As at 31 December 2017	711,428,557

Historical cost of fully amortised intangible fixed assets but still in use as at 31 December 2017 was VND609,009,000 (31 December 2016: VND502,509,000).

12 CONSTRUCTION IN PROGRESS

	2017 VND	2016 VND
Purchases ERP system Machinery upgrading Others	6,061,706,681 2,582,053,437 275,511,940 63,000,000	2,900,969,463 1,487,547,245 17,849,533,688 63,000,000
Total	8,982,272,058	22,301,050,396

12 CONSTRUCTION IN PROGRESS (continued)

Movements in the construction in progress during the year are as follows:

		2017 VND	2016 VND
	Opening balance Purchases Increase from sub-granting Transfers to tangible fixed assets (Note 11(a)) Transfers to prepaid expenses	22,301,050,396 9,767,548,689 13,257,398,880 (36,216,568,907) (127,157,000)	5,174,726,745 25,004,201,009 12,680,253,841 (20,052,833,494) (505,297,705)
	Closing balance	8,982,272,058	22,301,050,396
13	SHORT-TERM TRADE ACCOUNTS PAYABLE		
		2017 VND	2016 VND
	Third parties Related parities (Note 36(b)(iv))	241,085,086,222 2,276,632,000	166,826,061,183 2,319,202,000
	Total	243,361,718,222	169,145,263,183

As at 31 December 2017 and 31 December 2016, the Group did not have any short-term trade payables were past due.

14 SHORT-TERM ADVANCES FROM CUSTOMERS

	2017 VND	2016 VND
Third parties	113,651,317,670	72,977,801,271
Hoa Binh Construction Group Joint Stock Company Vietnam Dairy Products Joint Stock Company Projects Construction and Management No.1	39,143,820,782 17,737,500,000	- 331,253,712
Joint Stock Company Dai Quang Minh Real Estate Joint Stock	17,382,764,966	-
Company Viet Hung Urban Development and Investment	15,368,835,039	-
Joint Stock Company	-	16,753,200,000
Construction Joint Stock Company No.1 (COFICC Finance Leasing Company Limited - Vietnam Join		12,784,006,024
Stock Commercial Bank for Industry and Trade		10,004,775,000
Cotecons Construction Joint Stock Company	·-	7,559,090,000
Others	24,018,396,883	25,545,476,535
Related party (Note 36(b)(v))		157,500,000
Total	113,651,317,670	73,135,301,271

15 TAX AND OTHER PAYABLES TO THE STATE BUDGET

Movements in tax and other payables to the State Budget during the year are as follows:

	Payables as at 1.1.2017 VND	Payable during the year VND	Payment during the year VND	Payables as at 31.12.2017 VND	Receivable as at 31.12.2017 VND
VAT on domestic sales	14.244.341.801	16.782.094.052	(22.129.499.174)	8,896,936,679	-
Business income tax (*)	11,016,731,124	13,460,720,298	(18,701,221,671)	6,166,982,224	390,752,473
Personal income tax	1,835,154,350	11,343,130,943	(12,340,291,588)	837,993,705	27 S
VAT on importation	-	9,647,904,642	(9,647,904,642)	#1	
Import tax	**	2,242,230,866	(2,242,230,866)		-
Excise tax	_	9,830,689	(9,830,689)	-	
Business license tax	-	8,000,000	(8,000,000)	=	%_2
Total	27,096,227,275	53,493,911,490	(65,078,978,630)	15,901,912,608	390,752,473

^(*) Tax receivable as at 31 December 2017 represents the over-paid business income tax during the year at Arico.

16 SHORT-TERM ACCRUED EXPENSES

	2017 VND	2016 VND
Accrued project costs Interest expense Others	151,545,728,424 358,727,740 2,361,412,180	91,197,299,153 316,938,124 6,602,466,156
Total	154,265,868,344	98,116,703,433

17 OTHER SHORT-TERM PAYABLES

	2017 VND	2016 VND
Other payables to employees Social, health and unemployment insurance and	1,002,765,530	304,042,591
trade union fees Dividends payable (Note 26)	1,459,914,156 964,095,847	1,378,004,605 579,550,900
Sub-granted fixed assets (Note 34) Others	7,930,369,454	12,642,643,578 5,607,976,488
Total	11,357,144,987	20,512,218,162

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	As at 31.12.2017 VND		608,438,940,470		12,288,204,000	
	Current portion of long-term borrowings		2,200,000,000		(2,200,000,000)	
	Decrease lo VND		(1,039,090,130,952)		(500,000,000)	
	Increase		1,203,459,950,500		2,503,116,000	
	As at 1.1.2017 VND		441,869,120,922		12,485,088,000	Details of borrowings are as follows:
BORROWINGS		Short-term	Bank loans	Long-term	Bank loans	Details of borrow
2		(a)		(q)		

(a) Short-term borrowings (*)	Vietnam Joint Stock Commercial Bank for Industry and Trade Joint Stock Commercial Bank for Foreign Trade of Vietnam HSBC Bank (Vietnam) Limited Standard Chartered Bank (Vietnam) Limited Joint Stock Commercial Bank for Investment and Development of Vietnam	Total
<u>e</u>		

(b) Long-term borrowing (**) Joint Stock Commercial Bank for Foreign Trade of Vietnam

9,205,976,215	441,869,120,922	12,485,088,000
10,000,000	608,438,940,470	12,288,204,000

263,428,854,072 150,040,720,700 19,193,569,935

285,513,341,839 214,632,410,287 105,210,247,499 3,082,940,845

2016 VND

2017 VND

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18 BORROWINGS (continued)

- (*) These loans are unsecured and bear the floating interest rates in accordance with each draw-down. The purpose of these loans is to support the working capital of the Group.
- (**) This loan has the term of 60 months, is secured by the assets forming from the loan. The loan bears the incentive interest rates in accordance with the investment stimulus program under the Decision No. 5592/QĐ-UBND dated 25 October 2016 of Ho Chi Minh City. The purpose of this loan is for investment in machinery upgrading and production technology transformation in Arico.

19 PROVISION FOR SHORT-TERM LIABILITIES

	2017 VND	2016 VND
Opening balance Provision Utilisation and reversal	3,614,374,681 2,653,688,651 (2,784,685,471)	3,519,755,991 3,543,691,199 (3,449,072,509)
Closing balance	3,483,377,861	3,614,374,681

Provision for short-term liabilities represents warranty for projects that have been completed and handed over at the balance sheet date.

20 BONUS AND WELFARE FUND

	2017 VND	2016 VND
Opening balance Increase during the year (Note 24) Utilisation during the year	1,436,334,965 14,867,699,635 (11,187,876,652)	4,669,888,419 6,483,504,384 (9,717,057,838)
Closing balance	5,116,157,948	1,436,334,965

21 PROVISION FOR LONG-TERM LIABILITY

Provision for long-term liability represents provision for severance allowance.

22 DEFERRED INCOME TAX ASSETS

	2017 VND	2016 VND
Deferred tax assets to be recovered after more than 12 months Deferred tax assets to be recovered within 12 months	1,430,252,834 1,705,671,933	1,328,071,650 1,636,896,439
Total	3,135,924,767	2,964,968,089

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22 DEFERRED INCOME TAX ASSETS (continued)

Movements in the deferred income tax assets are as follows:

	2017 VND	2016 VND
Opening balance Income statement credit (Note 35)	2,964,968,089 170,956,678	1,789,950,164 1,175,017,925
Closing balance	3,135,924,767	2,964,968,089

Deferred income tax asset mainly arises from deductible temporary differences in relation to accrued expenses and provisions.

Tax rates used for determining deferred tax assets in year 2017 and 2016 of the Company and Arico are 20% and 7.5%, respectively.

23 OWNERS' CAPITAL

(a) Number of ordinary shares

2017	2016
32,495,397	24,374,916
32,495,397 (13,040)	24,374,916 (13,040)
32,482,357	24,361,876
	32,495,397 32,495,397 (13,040)

(b) Details of owners' shareholding

	2017		2016	
	Ordinary shares	(%)	Ordinary shares	(%)
Taisei Oncho Co., Ltd	8,099,506	24.92	6,074,630	24.92
Sao Phuong Nam Corporation	7,860,028	24.19	5,895,021	24.19
Vietnam Seaproducts				
Joint Stock Corporation	4,152,000	12.78	3,114,000	12.78
Other shareholders	12,370,823	38.07	9,278,225	38.06
Treasury shares	13,040	0.04	13,040	0.05
Total	32,495,397	100.00	24,374,916	100.00

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23 OWNERS' CAPITAL (continued)

(c) Movement of owners' capital

	Ordinary shares		
	Shares	VND	
At 1 January 2016	24,374,916	243,749,160,000	
At 31 December 2016 New shares issued (Note 24)	24,374,916 8,120,481	243,749,160,000 81,204,810,000	
At 31 December 2017	32,495,397	324,953,970,000	

Par value per share: VND10,000. Each ordinary share represents the voting right at the Company's Shareholders' General Meeting. The shareholders receives dividend at any time the Company noticed. All the ordinary shares have the same priority with the remaining assets of the Company.

24 MOVEMENTS IN OWNERS' EQUITY

	Owners' capital VND	Share premium VND	Owners' others captal	Treasury shares VND	Investment and development fund	Undistributed earnings VND	Total
As at 1 January 2016 Net profit for the year Appropriation to funds Dividends declared	243,749,160,000	42,217,165,031	6 1 1 1	(284,019,059)	46,249,834,636 - 772,138,495	82,176,688,713 96,225,155,621 (7,255,642,879) (56,032,314,800)	414,108,829,321 96,225,155,621 (6,483,504,384) (56,032,314,800)
As at 31 December 2016 Capital increase during the year (i) Net profit for the year Appropriation to funds Dividends declared (i), (ii) (Note 26)	243,749,160,000	42,217,165,031 (41,933,145,972)	, r , r ,	(284,019,059)	47,021,973,131 (39,271,664,028) - 2,093,080,732	115,113,886,655 - 84,257,065,763 (16,960,780,367) (51,971,901,100)	447,818,165,758 - 84,257,065,763 (14,867,699,635) (51,971,901,100)
Otner capital increase during the year (iii)	ě	ī	4,415,811,246	1	(4,415,811,246)	,	ĭ
As at 31 December 2017	324,953,970,000	284,019,059	4,415,811,246 (284,019,059)	(284,019,059)	5,427,578,589	130,438,270,951	465,235,630,786

- (i) The Shareholders' General Meeting Resolution No. 01/ĐHĐCĐ/NQ/17 dated 31 March 2017 of the Company approved:
- Issuance of shares to increase the owners' capital from the Share premium and Investment and development funds under excercise rate 3:1. Accordingly, the number of new shares issued is 8,120,481 shares, amounting to VND81,204,810,000;
 - Declaration of the final 2016 dividends.
- (ii) The Company announced the first 2017 dividends advance according to the Board of Management's Resolution No. 09/NQ/HDQT/17 dated 5 September 2017.
- (iii) Owners' other capital represents the owners' capital of Arico increased from its investment and development fund pursuant to the Decision No. 115B/QD/KNL/17 dated 27 July 2017 of the Company.

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25 NON-CONTROLLING INTERESTS

Details of non-controlling interests are as follows:

Net profit attributable to non-controlling interests

	2017 VND	2016 VND
Owners' capital Undistributed post-tax profit	16,000,000,000 341,891,573	-
	16,341,891,573	-
Movements in non-controlling interests	during the year are as follows:	
	2017 VND	2016 VND
Opening balance Capital increase during the year	16,000,000,000	-

341,891,573

16,341,891,573

26 DIVIDENDS

during the year

Closing balance

	2017 VND	2016 VND
Opening balance Dividends payable during the year (Note 24) First dividend for year 2017: VND700 per share Final dividend for year 2016: VND1.200 per share First dividend for year 2016: VND800 per share Final dividend for year 2015: VND1.500 per share	579,550,900 51,971,901,100 22,737,649,900 29,234,251,200	588,835,126 56,032,314,800 - - 19,489,500,800 36,542,814,000
Dividends paid in cash	(51,587,356,153)	(56,041,599,026)
Closing balance (Note 17)	964,095,847	579,550,900

27 EARNINGS PER SHARE

(a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders after deducting the bonus and welfare funds by the weighted average number of ordinary shares outstanding during the year, excluding ordinary shares repurchased by the Company and held as treasury shares:

	2017	2016 (*)
Net profit attributable to shareholders (VND)	84,257,065,763	96,225,155,621
Less amount allocated to bonus and welfare funds (VND)	(15,491,328,565)	(14,867,699,635)
	68,765,737,198	81,357,455,986
Weighted average number of ordinary shares in		
issue (shares)	32,482,357	32,482,357
Basic earnings per share (VND)	2,117	2,505
2 7		

*) Basic earnings per share of the year 2016 were recalculated as per Circular 200 as follows:

	Year end	ed 31 Decemb	er 2016
,	As previously reported	Adjustment	As restated
Net profit attributable to shareholders (VND) Less amount allocated to bonus and	96,225,155,621		96,225,155,621
welfare fund (VND)	(14,000,218,375)	(867,481,260)	(14,867,699,635)
	82,224,937,246	(867,481,260)	81,357,455,986
Weighted average number of ordinary shares in circulation (shares)	24,361,876	8,120,481	32,482,357
Basic earnings per share (VND)	3,375		2,505

(b) Diluted earnings per share

The Company had no transactions relating to potential ordinary shares which can dilute earnings per share.

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28 OFF BALANCE SHEET ITEMS

	2017	2016
Bad debts written off (VND)	27,592,321,012	27,592,321,012
Foreign currencies United States Dollar (USD) Euro (EUR)	15,569.05 1,232,49	6,334,48 4,648,81
Great British Pound (GBP) Australia Dollar (AUD)	7,16 0,67	7,16 0,67
Yen (JPY)		10,000,00

29 NET REVENUE FROM SALES OF GOODS AND RENDERING OF SERVICES

	2017 VND	2016 VND
Revenue Revenue from construction contracts Revenue from sales of goods Revenue from leasing	1,413,109,581,839 36,405,479,704	1,311,591,155,459 2,092,753,608 2,793,432,727
Total	1,449,515,061,543	1,316,477,341,794
Deductions Sales allowance from construction contracts	(806,566,949)	(114,947,335)
Net revenue Net revenue from construction contracts Net revenue from sales of goods Net revenue from leasing	1,412,303,014,890 36,405,479,704	1,311,476,208,124 2,092,753,608 2,793,432,727
Total	1,448,708,494,594	1,316,362,394,459

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30	COST	OF	GOODS	SOLD	AND	SERVICES	RENDERED
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30	COST OF GOODS SOLD AND SERVICES RENDERED				
		2017 VND	2016 VND		
	Cost of construction contracts Cost of goods sold Cost of leasing Provision for decline in value of inventories	1,279,582,941,352 30,949,497,811	1,170,145,271,336 725,136,624 4,423,212,359		
	(Note 9)	277,289,278	1,245,096,454		
	Total	1,310,809,728,441	1,176,538,716,773		
31	FINANCIAL INCOME				
		2017 VND	2016 VND		
	Interest income from deposits and loans Dividends Realised foreign exchange gains Net gain from foreign currency translation at	18,374,502,237 286,811,953 225,435,253	19,901,670,451 24,002,000 758,102,341		
	year-end Gain from disposal of trading securities Others	- - 4,426,078	300,905,747 308,314,277 -		
	Total	18,891,175,521	21,292,994,816		
32	FINANCIAL EXPENSES				
		2017 VNE			
	Interest expense Realised foreign exchange losses Net losses from foreign currency translation	24,257,573,083 249,720,681			
	at year-end Loss on sale of trading securities Reversal of provision for diminution in value of	36,563,899	8,862,207 17,184,597		
	trading securities Others		- (34,207,267) - 101,939,134		
	Total	24,543,857,663	20,518,006,661		

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33 GENERAL AND ADMINISTRATION EXPENSES

		2017 VND	2016 VND
	Staff costs Outside service expenses Provision for doubtful debts (Note 8) Depreciation and amortisation Tools and equipment costs Reversal of accrued staff costs	58,827,176,248 14,083,993,725 10,664,278,992 1,882,136,166 850,058,861 (5,216,350,804)	52,599,852,459 13,394,901,095 10,615,316,325 2,118,301,310 830,134,401
	Others	3,045,955,613 ————————————————————————————————————	4,067,072,710 83,625,578,300
34	OTHER INCOME		
		2017 VND	2016 VND
	Sub-granted fixed assets (i) Gains on disposal of fixed assets (ii) Others	29,899,921,566 - 720,914,176	41,174,086,640 510,824,871
	Total	30,620,835,742	41,684,911,511

- (i) Machinery and equipment amounting to VND29,899,921,566 was sub-granted by the Multilateral Fund according to the sub-grant agreement between the Company and the Vietnam HCFC (hydrochlorofluorocarbon, an ozone depleting substance) Elimination Project Management Unit Phase I, belonging to the Ministry of Natural Resources and Environment of Vietnam relating to the conversion of the Polyure Insulation Foam from HCFC-141B to cyclo-pentane foaming technology in an attempt to eliminate HCFC.
- (ii) Income from transfering assets associated with the land at 127 An Duong Vuong Street, District 6, Ho Chi Minh City.

35 BUSINESS INCOME TAX

The Company

Pursuant to Circular No. 96/2015/TT-BTC dated 22 June 2015 issued by the Ministry of Finance, the Company has the obligation to pay business income tax ("BIT") at the rate of 20% of taxable profit.

35 BUSINESS INCOME TAX

Arico

In accordance with the Investment certificate No. 41221000103 issued by the DPI of Ho Chi Minh City on 2 April 2008, tax inspection minutes dated 23 September 2013 for the period from 2010 to 2012 and other current tax regulations, the Board of Directors assessed that Arico is entitled to BIT incentives at tax rate of 15% for 12 years from the date of arising revenue from BIT incentive activities (2010), BIT exemption for 3 years from the date of arising taxable income (2010 - 2012) and a 50% BIT reduction for 7 years thereafter (2013 - 2019).

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the applicable tax rate as follows:

	2017 VND	2016 VND
Net accounting profit before tax	97,817,850,433	114,661,457,054
Tax calculated at a rate of 20% Effect of:	19,563,570,086	22,932,291,411
Income not subject to tax	(7,888,655,004)	(3,262,231,177)
Tax incentives	(756,757,823)	(1,823,080,732)
Expenses not deductible for tax purposes	1,315,861,341	553,733,916
Adjustment for previous year	433,120,082	35,588,015
Temporary differences Tax losses for which no deferred income tax	170,956,678	1,175,017,925
asset was recognised	551,754,415	
Business income tax – current (*)	13,389,849,775	19,611,319,358
Business income tax – deferred (Note 22)	(170,956,678)	(1,175,017,925)
Total	13,218,893,097	18,436,301,433

^(*) The current business income tax charge for the year is based on estimated taxable income and is subject to review and possible adjustments by the tax authorities.

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36 RELATED PARTY DISCLOSURES

(a) Related party transactions

(b)

During the year, the following transactions were carried out with related parties:

Related party	Relationship	Nature of transaction	2017 VND	2016 VND	
i) Revenue from sales of goods and rendering of services Sao Phuong Nam Providing					
Investment Corporation Sao Phuong Nam	Related party Major	construction services Providing	1,895,999,640	34,118,846,666	
Corporation International Diplomat	shareholders	construction services Providing	385,098,650	8	
Corporation	Related party	construction services	_	3,676,143,371	
Total			2,281,098,290	37,794,990,037	
ii) Purchases of services					
Sao Phuong Nam Corporation Thua Thien Hue	Major shareholder	Office rental	4,558,470,840	4,443,999,120	
Construction Joint Stock Corporation	Associate	Purchase of construction services	,-	21,083,659,182	
Total			4,558,470,840	25,527,658,302	
iii) Compensation of key man Salaries and benefits of the Allowance for the Boards of Total	Board of Direct		9,241,291,991 1,932,000,000 11,173,291,991	9,490,456,918 966,000,000 10,456,456,918	
iv) Other transactionsThua Thien HueConstruction Joint StockCorporation	Associate	Dividend declared	8,232,840,000	4,989,600,000	
Year end balances with related parties					
Related party	Relationship	Nature of transaction	2017 VND	2016 VND	
 Short-term trade accounts Sao Phuong Nam Investment Corporation International Diplomat Corporation Sao Phuong Nam Corporation 	Related party Related party Related party Major shareholder	Providing construction services Providing construction services Providing construction services Providing construction services	15,313,414,079 476,665,213 15,828,920	37,530,731,334 949,674,264	
Total			15,805,908,212	38,480,405,598	

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36 RELATED PARTY DISCLOSURES (continued)

(b) Year end balances with related parties

Re	lated party	Relationship	Nature of transaction	2017 VND	2016 VND
ii)	Other short-term receival International Investment and Water Technology	bles (Note 7(a))			
	Joint Stock Company	Related party	Capital collection	1,404,000,000	-
			Interest income	669,944,444	-
	Total			2,073,944,444	
iii)	Other long-term receivab Sao Phuong Nam Corporation	les Major shareholder	Deposits	1,309,881,840	1,331,881,840
iv)	Short-term trade account	ts pavable (Not	e 13)		
	Thua Thien Hue Construction Joint Stock Corporation	Associate	Purchase construction services	2,276,632,000	2,319,202,000
v)	Short-term advances from Sao Phuong Nam Investment Corporation		ote 14) Providing construction services	_	157,500,000
	Sunon Sorporation	siatoa party	22		

36 COMMITMENT UNDER OPERATING LEASES

The future minimum lease payments under non-cancellable operating leases as at 31 December 2017 are as follows:

	2017 VND	2016 VND
Within one year Between one and five years	4,745,208,093 18,233,532,374	4,449,213,693 4,393,218,374
Over five years	24,911,593,252	26,099,691,614
Total minimum payments	47,890,333,719	34,942,123,681

37 SEGMENT REPORT

Segment information is presented in respect of business activity or geography. The Group is not operating in more than one segment of business activity nor geographic area other than mainly operating in the only activity to consult, supply and provide installation services in relation to industrial refrigeration projects, and in Vietnam only. Therefore, the Group does not present segmental information.

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38 EVENT AFTER THE CONSOLIDATED BALANCE SHEET DATE

Pursuant to the Notice No. 07/TB/KNL/2018 dated 22 February 2018, the Company repurchased its 1,124,600 shares, accordingly, the number of ordinary shares with voting rights in circulation of the Company decreased from 32,482,357 shares to 31,357,757 shares.

The consolidated financial statements were approved by the Board of Directors on 8 March 2018.

Dham Thanh Binh

Pham Thanh Binh Preparer Mai Thi Kim Dung Chief Accountant General Director

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